



Product Manager

Reporting to the Chief Product Officer

September 2018

Our Business

Based in Cambridge (UK) Green Energy Options (geo) specialise in the design, manufacture and support of energy management display and information systems for domestic markets across Europe. Our focus is helping consumers understand and manage their domestic energy (and water) consumption. As such we design, manufacture and support consumer products. Established in 2006 geo is now one of the leading home energy management system companies in the world having sold over 4 million systems. We are listed in the Sunday Times Tech Track 100 fastest growing UK tech Companies for a third year running and in 2017 we won a Queen's Award for Enterprise: Innovation. With major contracts to supply the UK smart metering programme, multiple connected home contracts and a growing distribution channel the company is continuing to experience substantial growth.

The Position

You will be the product manager for one of our four main business streams – initially our Cosy smart thermostat products and services Tempo. You will be responsible for your product range from cradle to grave and be the key interface both internally (working closely with project managers, engineering, sales and marketing, customer engineering, customer service and production) and externally (meeting with prospects and customers, industry bodies and ecosystem partners). You will work closely with the Chief Product Officer and other product managers to produce product roadmaps, gather competitive intelligence and ensure all geo products work together.

Essential Skills

- 5+ years' commercial experience in high-tech product management of high-volume products
- Proven track record of delivering products, ideally in an Agile environment
- Experience of working in a customer-facing role with large B2B customers
- Experience of managing new production introduction
- Educated to degree level
- Practical, hands-on problem solver with a 'can-do' attitude and high emotional intelligence

- Proactive approach with an attention to detail

Responsibilities

You are responsible for:

- Maintaining an overall and detailed understanding of the product's functionality, competitive position, market performance and areas for improvement
- Creating and maintaining product roadmaps, and being the 'go to' person for decisions affecting the product, its delivery, development priorities, and support requirements
- Prepare and present customer requirement documents (CRDs) and Product Requirement Documents (PRDs)
- Supporting the commercial team, attending customer meetings and events where required and producing presentation content
- Working closely with the production and commercial teams to manage stock levels
- Monitoring service levels (working in close collaboration with the customer service and customer engineering teams)
- Assessing, maximising and reporting on overall product profitability

Applications

To apply for this position please email your CV and Cover Letter outlining why you are interested and what you can bring to this role together with your salary expectations and availability to Romaine York at recruitment@geotogether.com

